

CHILD GUIDANCE CENTER, INC
AND
CHILD GUIDANCE FOUNDATION, INC

FINANCIAL REPORT

For the Years Ended June 30, 2023 and 2022



SMOAK, DAVIS & NIXON LLP

Certified Public Accountants

Providing Integrated Financial Solutions

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To Management and the Board of Directors
Child Guidance Center, Inc.
Child Guidance Foundation, Inc.
Jacksonville, Florida

Independent Auditor's Report

Report on the Audit of the Financial Statements

Opinion

We have audited the accompanying consolidated financial statements of Child Guidance Center, Inc. and Child Guidance Foundation, Inc. (the "Organizations") (nonprofit organizations), which comprise the combined statements of financial position as of June 30, 2023 and 2022, and the related consolidated statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to financial statements.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Organizations as of June 30, 2023 and 2022, and the changes in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Child Guidance Center, Inc. and Child Guidance Foundation, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.



Independent Auditor's Report
(continued)

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organizations' ability to continue as a going concern within one year after the date that the consolidated financial statements are available to be issued.

Auditor's responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with generally accepted auditing standards and *Government Auditing Standards*, we:

- Exercise professional judgement and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organizations' internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organizations' ability to continue as a going concern for a reasonable period of time.



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Independent Auditor's Report
(continued)

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated December 21, 2023, on our consideration of the Organizations' internal control over financial reporting and on our tests of their compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Organizations' internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organizations' internal control over financial reporting and compliance.

Smoak, Davis & Nixon LLP

Jacksonville, Florida
December 21, 2023

CHILD GUIDANCE CENTER, INC.
AND CHILD GUIDANCE FOUNDATION, INC.

CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

June 30, 2023 and 2022

	2023	2022
ASSETS:		
Current assets:		
Cash and cash equivalents	358,705	374,131
Client service receivable (net of estimated third party settlements 2023 and 2022, \$132,205 and \$271,009)	97,081	113,720
Public support receivable	943,380	547,330
Prepaid expenses and other current assets	4,981	8,898
Total current assets	1,404,147	1,044,079
Land, building and equipment	940,230	988,538
Total assets	2,344,377	2,032,617
LIABILITIES:		
Current liabilities:		
Accounts payable	54,902	37,100
Accrued compensated absences	242,478	185,568
Other current liabilities	155,740	243,628
Current portion of note payable	217,044	30,460
Total current liabilities	670,164	496,756
Note payable - long term	0	217,044
Total liabilities	670,164	713,800
NET ASSETS:		
Without donor restrictions	1,674,213	1,318,817
Total net assets	1,674,213	1,318,817
Total liabilities and net assets	2,344,377	2,032,617

The Notes to the Consolidated Financial Statements are an integral part of these statements.

CHILD GUIDANCE CENTER, INC.
AND CHILD GUIDANCE CENTER FOUNDATION, INC.

CONSOLIDATED STATEMENTS OF ACTIVITIES

Years Ended June 30, 2023 and 2022

	2023	2022
NET ASSETS WITHOUT DONOR RESTRICTIONS		
Public Support:		
LSF Health Systems as Managing Entity		
for Florida Department of Children and Families	3,153,542	2,277,506
Kids Hope Alliance and Duval County Public Schools		
as passed through United Way of NE Florida	1,395,111	656,246
Family Support Services of North Florida, Inc.	149,326	141,994
Other	76,596	132,876
Contracts and Grant Revenue	4,774,575	3,208,622
Contributions	49,954	12,428
Total unrestricted public support	4,824,529	3,221,050
Revenues:		
Net Patient Revenue	2,384,417	2,204,748
Program Revenue	0	550,000
Interest Income	72	118
Other revenue	573,620	38,984
Total revenues	2,958,109	2,793,850
Total unrestricted public support and revenues	7,782,638	6,014,900
Expenses:		
Program Services:		
In home/On site	2,031,613	1,521,825
Intervention	2,093,180	1,114,919
Outpatient	1,723,797	1,716,664
Case Management	184,693	579,663
Outpatient Medical	123,129	460,052
Community Action Team	1,196,555	962,959
Total program services expenses	7,352,967	6,356,082
Supporting Services:		
Administrative	74,275	85,231
Fundraising	0	0
Total supporting services expenses	74,275	85,231
Total expenses	7,427,242	6,441,313
Change in net assets without donor restrictions	355,396	(426,413)
Net assets without donor restrictions at beginning of year	1,318,817	1,745,230
Net assets without donor restrictions at end of year	1,674,213	1,318,817

The Notes to the Consolidated Financial Statements are an integral part of these statements.

CHILD GUIDANCE CENTER, INC.
AND CHILD GUIDANCE CENTER FOUNDATION, INC.

CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES

For the Year Ended June 30, 2023

	Program Services						Total Program	Supporting Services		Total Expenses
	In Home/ On Site	Intervention	Outpatient	Case Management	Outpatient Medical	Community Action Team		Administrative	Fundraising	
Personnel Services:										
Salaries	1,201,691	1,238,106	1,019,617	109,245	72,830	660,472	4,301,960	477,996		4,779,956
Fringe benefits	200,006	206,067	169,702	18,182	12,122	74,167	680,245	75,583		755,828
Total Personnel	1,401,697	1,444,173	1,189,319	127,427	84,952	734,639	4,982,205	553,579	0	5,535,784
Other Expenses:										
Building occupancy	87,759	90,419	74,463	7,978	5,319	35,100	301,038	33,449		334,487
Professional services	52,619	54,214	44,647	4,784	3,189	24,955	184,408	20,490		204,898
Travel	5,215	5,373	4,425	474	316	10,530	26,333	2,926		29,259
Equipment costs	92,888	95,703	78,814	8,444	5,630	54,148	335,627	37,292		372,919
Contract services	120,654	124,310	102,373	10,969	7,312	127,319	492,937	54,771		547,708
Insurance	31,369	32,319	26,616	2,852	1,901	15,314	110,371	12,264		122,635
Interest	4,047	4,170	3,434	368	245	-	12,264	1,363		13,627
Operating supplies and expenses	50,675	52,210	42,997	4,607	3,071	85,772	239,332	26,593		265,925
Total Other Expenses	445,226	458,718	377,769	40,476	26,983	353,138	1,702,310	189,148	0	1,891,458
Total Program Expenses	1,846,923	1,902,891	1,567,088	167,903	111,935	1,087,777	6,684,515	742,727	0	7,427,242
Distributed Costs:										
Administrative and clinical support	184,692	190,289	156,709	16,790	11,194	108,778	668,452	(668,452)	0	0
Total Expenses	2,031,615	2,093,180	1,723,797	184,693	123,129	1,196,555	7,352,967	74,275	0	7,427,242

The Notes to the Consolidated Financial Statements are an integral part of this statement.

CHILD GUIDANCE CENTER, INC.
AND CHILD GUIDANCE CENTER FOUNDATION, INC.

CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES

For the Year Ended June 30, 2022

	Program Services							Supporting Services		
	In Home/ On Site	Intervention	Outpatient	Case Management	Outpatient Medical	Community Action Team	Total Program	Administrative	Fundraising	Total Expenses
Personnel Services:										
Salaries	967,343	507,565	1,179,099	395,783	38,124	539,606	3,627,520	110,095		3,737,615
Fringe benefits	134,834	76,692	148,578	61,124	7,238	77,661	506,127	378,961		885,088
Total Personnel	1,102,177	584,257	1,327,677	456,907	45,362	617,267	4,133,647	489,056	0	4,622,703
Other Expenses:										
Building occupancy	56,938	14,076	138,541	29,059	3,286	53,864	295,764	18,559		314,323
Professional services	20,508	73,002	13,955	5,285	456	5,117	118,323	51,437		169,760
Travel	1,308	9,148	902	5,785	-	5,503	22,646	-		22,646
Equipment costs	121,366	22,823	98,060	31,218	6,518	44,305	324,290	71,115		395,405
Contract services	78,985	9,608	5,076	165	357,391	68,457	519,682	73,273		592,955
Insurance	32,082	15,200	33,273	11,910	1,212	16,258	109,935	6,746		116,681
Interest	4,185	1,582	4,111	1,108	4,363	-	15,349	-		15,349
Operating supplies and expenses	37,349	3,877	28,166	4,775	8,013	65,238	147,418	44,073		191,491
Total Other Expenses	352,721	149,316	322,084	89,305	381,239	258,742	1,553,407	265,203	0	1,818,610
Total Program Expenses	1,454,898	733,573	1,649,761	546,212	426,601	876,009	5,687,054	754,259	0	6,441,313
Distributed Costs:										
Administrative and clinical support	66,927	381,346	66,903	33,451	33,451	86,950	669,028	(669,028)	0	0
Total Expenses	1,521,825	1,114,919	1,716,664	579,663	460,052	962,959	6,356,082	85,231	0	6,441,313

The Notes to the Consolidated Financial Statements are an integral part of this statement.

CHILD GUIDANCE CENTER, INC.
AND CHILD GUIDANCE CENTER FOUNDATION, INC.

CONSOLIDATED STATEMENTS OF CASH FLOWS

For the Years Ended June 30, 2023 and 2022

	<u>2023</u>	<u>2022</u>
CASH FLOWS FROM OPERATING ACTIVITIES:		
Changes in net assets without donor restrictions	355,396	(426,413)
Adjustments to reconcile changes in net assets without donor restrictions to net cash used in (provided by) operating activities:		
Depreciation and amortization	61,184	75,117
Client service receivables	16,639	133,257
Public support receivable	(396,050)	(76,071)
Prepaid expenses and other current assets	3,917	4,549
Accounts payable and accrued expenses	17,802	(23,505)
Accrued compensated absences	56,910	(23,378)
Other current liabilities	<u>(87,888)</u>	<u>(147,399)</u>
Net cash used in (provided by) operating activities	<u>27,910</u>	<u>(483,843)</u>
CASH FLOWS FROM INVESTING ACTIVITIES:		
Land, building and equipment acquisitions	<u>(12,875)</u>	<u>(13,756)</u>
Net cash used in (provided by) investing activities	<u>(12,875)</u>	<u>(13,756)</u>
CASH FLOWS FROM FINANCING ACTIVITIES		
Repayment on note payable	<u>(30,461)</u>	<u>(28,736)</u>
Net cash used in (provided by) financing activities	<u>(30,461)</u>	<u>(28,736)</u>
Net increase (decrease) in cash and cash equivalents	(15,426)	(526,335)
Beginning cash and cash equivalents	<u>374,131</u>	<u>900,466</u>
Ending cash and cash equivalents	<u><u>358,705</u></u>	<u><u>374,131</u></u>
Cash paid for interest	13,628	15,349

The Notes to the Consolidated Financial Statements are an integral part of these statements.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Note 1. Nature of Activities and Significant Accounting Policies

Nature of Activities

Child Guidance Center, Inc. (the Center) and Child Guidance Foundation, Inc. (the Foundation), are nonprofit entities (the "Organizations") organized under the laws of the State of Florida. The Center provides treatment, counseling, and prevention for mental health and related problems to children, adolescents, and their families. The Center's goal is to provide such services to all individuals requesting assistance, regardless of their ability to pay. The Foundation was formed in October 1988 for the purpose of fundraising and creation of public awareness as well as holding title to real and personal property used by Child Guidance Center, Inc. The Center and the Foundation are located in Jacksonville, Florida, and share members of the same Board of Directors (the Board), which consists of volunteers from the community.

Financial Statement Presentation

In accordance with generally accepted accounting principles, consolidated financial statements have been presented for the Center and Foundation since the Center has control over, and an economic interest in the Foundation. All intercompany items have been eliminated.

In accordance with generally accepted accounting principles, the Center is required to report information regarding financial position and activities according to two classes of net assets: net assets with donor restrictions and net assets without donor restrictions. In addition, the Center is required to present a statement of cash flows and statement of functional expenses.

Net Assets Without Donor Restrictions:

Net assets without donor restrictions are not subject to donor-imposed stipulations.

Net Assets With Donor Restrictions:

Net assets with donor restrictions are subject to donor-imposed stipulations that may or will be met by actions of the Organizations and/or the passage of time.

Functional Expense Allocation:

The costs related to the administration of the Organizations' programs have been detailed in the statement of functional expenses, and are summarized on a program basis in the statement of activities. Personnel and operating expenses which are associated with a specific program are charged directly to that program. Personnel and operating expenses which benefit more than one program are allocated to the various programs based on the relative benefit provided. Administrative expenses represent indirect costs of administering these programs.

Cash and Cash Equivalents:

The Organizations consider all highly liquid investments with original maturities of three months or less to be cash equivalents.

Client Service Receivable:

Client service receivables primarily consists of amounts due from third-party payers including federal and state agencies (Medicaid programs) and commercial insurance companies and are stated at net realizable value. Management has estimated an allowance for doubtful accounts based on the nature of the accounts and historical collections efforts. Any balances still outstanding after reasonable collections efforts are written off through a charge to the allowance offset to the insurance receivable.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Note 1. Continued

Public Support Receivable:

Public support receivable consists primarily of amounts due to the Center from governmental units and local grantors under the terms of various contracts. No allowance for doubtful accounts has been established due to the nature of these agencies.

Land, Building and Equipment:

Land, building and equipment are recorded at historical cost at fair market value at the date of donation. Additions with a cost or fair value in excess of \$1,000 are capitalized. Depreciation is computed using the straight-line method over the useful lives of the various assets, which range from 5-30 years. The Center and Foundation commences depreciation in the month of acquisition. The State of Florida is entitled to the proceeds from the disposal of certain land, building and equipment in accordance with grant provisions.

Periodically, management reviews property and equipment for impairment whenever events or changes in circumstances indicate that the carrying amount of assets may not be recoverable. Impairment is measured by comparing the carrying amount of the asset to the sum of expected future cash flows (undiscounted and without interest charges) resulting from use of the asset and its eventual disposition. Management believes that there are no impairment losses on long-lived assets as of June 30, 2023 and 2022.

Concentrations of Credit Risk:

The Center's financial instruments that are exposed to concentration of credit risk consist primarily of cash and cash equivalents. The Center places its cash and cash equivalents with high credit quality institutions. At times these financial instruments may be in excess of the Federal Deposit Insurance Corporation (FDIC) insurance limits.

Public Support:

Public support from government grants are recorded based on the terms of the grantor allotment which generally provides that revenue is earned when the allowable costs or units of service of the specific grant provisions have been incurred or provided. Such revenue is subject to audit by the grantor and, if the examination results in a non-allowance of units of service or expenses, the Organization will be required to reimburse any overpayments.

Contributions:

In accordance with generally accepted accounting principles, contributions received are recorded as net assets with donor restrictions or net assets without donor restrictions, depending on the existence and/or nature of any donor restrictions. All contributions are considered to be available for unrestricted use unless specifically restricted by the donor.

The Center and Foundation report gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of operations and changes in net assets as net assets released from restrictions. Conditional promises to give are recognized when they become unconditional, that is, when the conditions are substantially met. Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value. The Organizations did not have any unconditional promises to give at June 30, 2023 and 2022, respectively.

Net Patient Revenue:

Net patient revenue is recorded at standard rates which are reduced by allowances based upon the client's financial capabilities and by amounts estimated by management to be non-reimbursable by third-party payors and state programs under the provisions of applicable program payment arrangements. Final determination of amounts earned is subject to third-party payor audit and retroactive adjustments. Net patient service revenue is recognized as performance obligations are satisfied, based on the nature of services provided.

NOTES TO CONOSOLIDATED FINANCIAL STATEMENTS

Financial Statement Estimates:

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Income Taxes:

Child Guidance Center, Inc. and Child Guidance Center Foundation, Inc. are private not-for-profit corporations as described in Section 501(c)(3) of the Internal Revenue Code. The Center and the Foundation are exempt from federal and state income taxes on related income.

The Organizations apply generally accepted accounting principles related to income tax uncertainties. The Organizations have determined that there were no unrecognized tax benefits for the years ended June 30, 2023 and 2022. The Organizations file tax returns in the U.S. federal jurisdiction. Tax years that remain subject to examination by major tax jurisdiction are 2020 and forward.

Subsequent Events:

In preparing these financial statements, the Organization has evaluated events and transactions for potential recognition or disclosure through December 21, 2023 the date the consolidated financial statements were available to be issued.

Accounting Pronouncements Issued:

Financial Instruments - Credit Losses: Measurement of Credit Losses on Financial Instruments

In June 2016, the FASB issued ASU 2016-13, *Financial Instruments - Credit Losses: Measurement of Credit Losses on Financial Instruments*, which changes the impairment model for most financial assets. This Update is intended to improve financial reporting by requiring timelier recording of credit losses on loans and other financial instruments held by financial institutions and other organizations. The underlying premise of the Update is that financial assets measured at amortized cost should be presented at the net amount expected to be collected, through an allowance for credit losses that is deducted from the amortized cost basis. The allowance for credit losses should reflect management's current estimate of credit losses that are expected to occur over the remaining life of a financial asset. The income statement will be effected for the measurement of credit losses for newly recognized financial assets, as well as the expected increases or decreases of expected credit losses that have taken place during the period. ASU 2016-13 is effective for annual and interim periods beginning after December 15, 2020, and interim periods beginning after December 15, 2021. In November 2019, the FASB issued ASU 2019-10, *Financial Instruments – Credit Losses (Topic 326), Derivatives and Hedging (Topic 815), and Leases (Topic 842)*, which defers the effective date of ASU 2016-13 until annual periods beginning after December 15, 2022. Management is in the process of evaluating the effects the adoption of this update may have on the financial statements.

Accounting Pronouncements Adopted:

Leases

In February 2016, the FASB issued ASU 2016-02, *Leases*, which establishes a comprehensive lease standard under generally accepted accounting principles for virtually all industries. The new standard requires lessees to apply a dual approach, classifying leases as either finance or operating leases based on the principle of whether or not the lease is effectively a financed purchase of the leased asset by the lessee. This classification will determine whether the lease expense is recognized based on an effective interest method or on a straight line basis over the term of the lease. A lessee is also required to record a right of use asset and a lease liability on the balance sheets for all leases with a term of greater than 12 months regardless of their classification. Leases with a term of 12 months or less will be accounted for similar to existing guidance for operating leases. The new standard requires lessors to account for leases using an approach that is substantially equivalent to existing guidance for sales type leases, direct financing leases and operating leases. The Organizations adopted this ASU and related amendments as of July 1, 2022, under the modified retrospective approach such that no prior year amounts were reclassified to conform to the presentation requirements. There was no material impact to the financial statements as a result of adoption.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Note 2. Public Support Receivable

As of June 30, 2023 and 2022, public support receivable was composed of:

	2023	2022
Family Support Services of North Florida, Inc.	7,324	25,217
United Way (Kids Hope Alliance and Duval County Public School Funding)	168,672	78,583
LSF Health Systems (Florida Department of Children and Families)	434,386	439,102
Other	332,998	4,428
	<u>943,380</u>	<u>547,330</u>

Note 3. Land, Building and Equipment

Major classes of land, building, equipment and accumulated depreciation are as follows:

	2023	2022
Land	297,707	297,707
Building	1,464,800	1,464,800
Furniture, equipment and software	596,125	583,250
Leasehold and building improvements	917,821	917,821
	<u>3,276,453</u>	<u>3,263,578</u>
Less accumulated depreciation	2,336,223	2,275,040
	<u>940,230</u>	<u>988,538</u>

Depreciation expense for the years ended June 30, 2023 and 2022 was approximately \$61,184 and \$75,117, respectively.

Note 4. Retirement Plan

The Center established a Retirement Savings Plan (The Plan) effective July 1, 1985. The Plan covers full-time and part-time employees who have completed three months of service and are scheduled to work at least 1,000 hours of service during the plan year. Employees become fully vested after five years of service.

Until May 2018, the Plan required the Center to make contributions matching the employees' deferrals up to 6%. There were no mandatory contributions for the years ended June 30, 2023 and June 30, 2022. Retirement plan contributions are reported as fringe benefits expense in the consolidated statements of functional expenses.

Note 5. Note Payable

Note payable obligations at June 30, 2023 and 2022 are as follows:

	2023	2022
The note is dated February 26, 2014, and provides for monthly installments of \$3,674 consisting of principal and interest at 5.75%. The mortgage is collateralized with real property and matures March 15, 2024, with a balloon payment of \$193,673 due at maturity.	217,044	247,504
Less current portion of note payable	217,044	30,460
Note payable, less current maturities	<u>0</u>	<u>217,044</u>

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Note 5. Note Payable, Continued

The following is a schedule of maturities of the above long-term debt:

Year Ending June 30,	2024	217,044
	2025	0
	2026	0
	2027	0
	2028 and thereafter	0
		<u>217,044</u>

Note 6. Net Patient Revenue

Net patient revenue includes amounts received from Medicaid and commercial insurance, as well as self-pay, for the years ended June 30, 2023 and 2022, as follows:

	2023	2022
Medicaid, less reserve adjustment	2,113,849	2,099,117
Commercial insurance	175,599	105,631
Self-Pay	94,969	0
Total	<u>2,384,417</u>	<u>2,204,748</u>

Note 7. Fair Value Measurements

The carrying amounts reflected in the statements of financial position for cash and cash equivalents, client service and public support receivables, prepaid expenses and other current assets, accounts payable, accrued compensated absences and other current liabilities approximates fair value due to the relative terms and/or short maturity of these financial instruments. The fair value of note payable at June 30, 2023 and 2022 approximates carrying value due to the interest rates in effect.

Note 8. Liquidity and Availability of Resources

The Organizations' financial assets available within one year of the statements of financial position date at June 30, 2023 and 2022 for general expenditure are as follows:

	2023	2022
Cash and cash equivalents	358,705	374,131
Client service receivable	97,081	113,720
Public service receivable	943,380	547,330
Total financial assets available within one year	1,399,166	1,035,181
Less:		
Amounts unavailable for general expenditures within one year	<u>0</u>	<u>0</u>
Total financial assets available to management for general expenditures within one year	<u>1,399,166</u>	<u>1,035,181</u>

The Organization maintains a policy of structuring financial assets to be available as general expenditures, liabilities, and other obligations come due.

Note 9. Concentration of Revenue Source

The Organization receives substantial support under Medicaid and governmental pass-through entities. During the fiscal years ended June 30, 2023 and 2022, support recognized under these arrangements amounted to 80.0% and 83.7% of total revenues and 58.4% and 91.6% of total assets, respectively.



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To Management and the Board of Directors
Child Guidance Center, Inc.
Child Guidance Foundation, Inc.
Jacksonville, Florida

INDEPENDENT AUDITOR'S REPORT
ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND
OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN
ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards issued by the Comptroller General of the United States, the consolidated financial statements of Child Guidance Center, Inc. and Child Guidance Foundation, Inc. (nonprofit organizations), which comprise the consolidated statements of financial position as of June 30, 2023 and 2022, and the related consolidated statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the consolidated financial statements, and have issued our report thereon dated December 21, 2023.

Report on Internal Control Over Financial Reporting

In planning and performing our audit of the consolidated financial statements, we considered Child Guidance Center, Inc. and Child Guidance Foundation, Inc.'s ("the Organizations") internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing an opinion on the consolidated financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Organizations' internal control. Accordingly, we do not express an opinion on the effectiveness of the Organizations' internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Organizations' consolidated financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.



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INDEPENDENT AUDITOR'S REPORT **(Continued)**

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Report on Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Organizations' consolidated financial statements are free from material misstatement, we performed tests of compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the consolidated financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Organizations' internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organizations' internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Smoak, Davis & Nixon LLP

Jacksonville, Florida
December 21, 2023